



Commercial offer

Dear Sir or Madam,

it is a great pleasure to present our commercial offer, which regards our most significant advantages as a leading manufacturer of windows and doors in Europe. We encourage you to get familiar with the information included in this letter, our multimedia presentation and the film. We hope that these materials will enable you to explore all the possibilities of cooperation with our company.



Why should you be our partner?

Eko-Okna company has been operating in the joinery market for 19 years. Since the very beginning we have had one and only goal – to suit a customer's needs and therefore we offer the highest quality at competitive prices. We treat each business partner individually and we are sure that our cooperation will bring a mutual and dynamic development. We fulfil all projects conscientiously. We do our best to satisfy our partners' expectations and for that reason we implement constantly new solutions in our customer service. Our sales and technological teams will assist you in 10 foreign languages. We provide a mobile service that reaches all EU countries and a comprehensive delivery as well as unloading of the ordered products in a place chosen by our clients. Thanks to our innovative transportation fleet and experienced employees, we are able to offer the best time and delivery costs.



What do we offer?

We offer a wide range of joinery products in Europe. We produce not only basic products at competitive prices, but also premium products for the most demanding customers. In our offer you will find: PVC windows, aluminium windows, timber windows, sliding systems, doors, roller shutters, insect screens, sectional garage doors and external blinds. We produce systems recommended for all markets in Europe. We are respected for complexity of our product offer – placing a single order you will receive all products delivered simultaneously. We also offer implementation of highly original projects in accordance with a customer's guidelines and requirements. We follow current trends on the market and we expand systematically our offer with new and unique solutions.



Who are our suppliers?

We use components of reputable brands only. Our suppliers are recognised manufacturers of PVC profiles such as Aluplast, Salamader, Decco and manufacturers of hardware such as GU, Maco and Dr. Hahn. Aluminium joinery elements are produced with the use of components provided by the companies: Aliplast and Aluprof. Motors that are installed in automatic control systems are supplied by the companies: Somfy, Selve and Sukces. Sectional garage doors are produced with the use of components by Hoesch Bausysteme GmbH. Our systems of roller shutters are produced in a cooperation with our German partner – Beck+Heun and also Exte. All components go through quality and durability tests to make sure that our products are made according to the best standards.



What does our production process look like?

Years of experience in manufacturing windows and doors give us an opportunity to choose the best technologies and constantly develop our production methods. The record performance in recent years has been achieved by our specialised employees that have at their disposal the biggest and most advanced machinery centre in Europe. Furthermore, we have the largest warehouse of profiles. Due to the fact that we use the most innovative technologies such as the V-Perfect and HFL technologies, we are able to produce aesthetic and durable elements. Moreover, we have one of the largest profile veneer centre in Europe as well as powder coating centre. We have a real impact on the quality of our products as we possess a quality control laboratory on site. We work exclusively on machines of the proven and reputable suppliers such as Elumatec, Urban, Schirmer, Graf Synergy and Rotox.



Why is partnership with us so special?

We believe that all business relations are based on reciprocal communication and trust. In the development of our company the best customer service is of paramount importance. We offer special solutions for your convenience such as online order control panel, product and installation training sessions absolutely free of charge as well as assistance of a regional customer service consultant and open days in our facilities. We provide a possibility to pay a driver with your debit/credit card and also an electronic order tracking system.



Are we a reliable partner?

A stable position in the market and financial independence are our foundations on which we can build a long-term business relationship with our customers. We guarantee that your orders will be fulfilled on time. For standard products orders may be completed even within 7 working days. The team of experienced trade specialists are able to provide assistance you need in a preferred language. Your complains are verified within 48 hours and our service is obliged to verify even the most tricky notifications within 30 working days.



Business support – what do we provide?

At each stage of our cooperation we provide the necessary promotional materials: catalogues, leaflets, price folders, product displays and even product training sessions on a regular basis. We assist in designing and branding showrooms. We design personalised advertising banners for construction sites, building facades and other places where our products have been installed. We regularly implement the newest digital communication methods – an interactive internet website and online configurators. We are visible on Facebook, Twitter, Instagram and YouTube. Our representatives are at your disposal in our headquarters and for a meeting in an appointed place. We also participate in the most important trade fairs and exhibitions in Poland and in the world.

We hope that the information included in this letter will encourage you to establish cooperation with Eko-Okna company. We guarantee that we will do our best to make our cooperation long-lasting and satisfying.

WE CORDIALLY INVITE YOU TO BECOME OUR BUSINESS PARTNER

Mateusz Kłosek
Chairman of the Management Board